

GUM COPAL — HS Code 1301.90

Botanical/Commercial Taxon: *Agathis spp.* · **Origin:** Bangkok & Laem Chabang Port, Thailand

Hard copal from *Agathis* stands, graded on colour and the share of clear stone, and milled to mesh where a buyer needs powder. Supplied to varnish and lacquer makers, incense producers and the natural-coatings trade.

CONTRACT QUALITY PARAMETERS ("WHAT WE SELL AGAINST")

INCOTERMS® 2020: FOB / CIF / CFR

HS Tariff Classification	HS 1301.90 (Standard Thai Customs Export Code)	Target Export Grades	Clear, mixed and dark, plus milled powder
Certified Parameters	Colour, moisture, ash, insolubles, mesh for powder	Minimum Order (MOQ)	3 MT
FCL Payload (20ft / 40ft)	18 MT / 26 MT	Export Incoterms	FOB and CIF standard; CFR and EXW on request
Laboratory COA & Testing	Certificate of analysis on request	Departure Ports	Bangkok Port (PAT) / Laem Chabang Deep Sea Port

COMMERCIAL GRADES & SORTING

GRADE	SPECIFICATION & SORTING CRITERIA
Clear	Pale translucent lump, top price, for spirit varnish and art materials.
Mixed	The volume grade, and the usual choice for industrial coatings.
Dark	Darker lump with inclusions, for incense and filler use.
Powder	Milled to buyer specification (80–120 mesh available upon contract order).

PACKING, PALLETISATION & STOWAGE

PARAMETER	EXPORT PACKAGING STANDARD
Milling	Against a confirmed order, not to stock, so the powder ships fresh
20ft FCL Capacity	18 MT (360 × 50 kg bags) per 20ft container
Storage	Cool and dry. Powder is hygroscopic and should stay sealed.
Documents	Certificate of origin, phytosanitary, fumigation, certificate of analysis

STATUTORY EXPORT CERTIFICATION TRAVELING WITH SHIPMENT

CERTIFIED EXPORT CLEARANCE

✓ AIFTA Form AI / Certificate of Origin (DFT Thailand)	✓ Phytosanitary Certificate (Dept of Agriculture)	✓ Fumigation Certificate (AFAS Treatment)
✓ Batch Lab Analysis (COA)	✓ Commercial Invoice & Verified Packing List	✓ Clean On-Board Marine Bill of Lading